



Company Profile

SBS	Strategix Business Solutions
	Gold Microsoft Partner

SAS	Strategix Application Solutions

STS	Strategix Technology Solutions
	vmware PARTNER PREMIER CLOUD PROVIDER

SDS	Strategix Data Solutions



Invaluable

Our **Passion** for our **People** is unmatched as they are **invaluable** assets.



Productivity

We are in the business of enabling **productivity** from anywhere, ensuring rapid adaption to improved business processes and enhancing **customer experiences**.



Experienced

We are experienced and creative, but it is our ethics and honesty that differentiate us. It is no cliché; our customers are family and we take pride in investing time and interest in their business operations.



Business

We are a business platform and tools provider, connecting the dots and bringing together an ecosystem of applications, **enabling** organisations of all sizes to build a **sustainable** digital **capability**.



Relationships

We practice the art of humility and have relationships at heart, trying to save you money whilst enhancing and improving your operations by deploying our various technologies.

We are large enough to **deliver**, but small enough to **care**.

BBEEE

Strategix is a privately-owned entity that has achieved a BEE score Level 2 with 51% black and female ownership.



Our success is built on the foundation of over Fifteen years of ERP Implementations and consulting experience and providing quality advice and support to a wide range of private companies and government institutions in Southern Africa.



Strategix Delivers Greater Value through Integrated Innovation

Strategix Integrated Business Solutions approach leverages our deep Microsoft server and infrastructure expertise to unlock the synergy between Microsoft's product lines.

By tightly integrating Microsoft classic technologies with Microsoft Azure and Dynamics 365 and other Microsoft and VMware technologies, Strategix enables existing clients to derive more value from the products you already own, while achieving greater collaboration and more streamlined processes.

Our solutions have helped clients worldwide significantly increase revenues, reduce headcount and labour costs, save time, and realise other measurable returns on their investments.

Through our direct involvement and relationships with industry experts, we can constantly grow the knowledge of our current staff base and ensure that we employ only the best skilled individuals in the field.

We consider each of our clients a client for life, and we monitor your progress over time to measure your success with our solutions. The results continue to exceed our expectations.

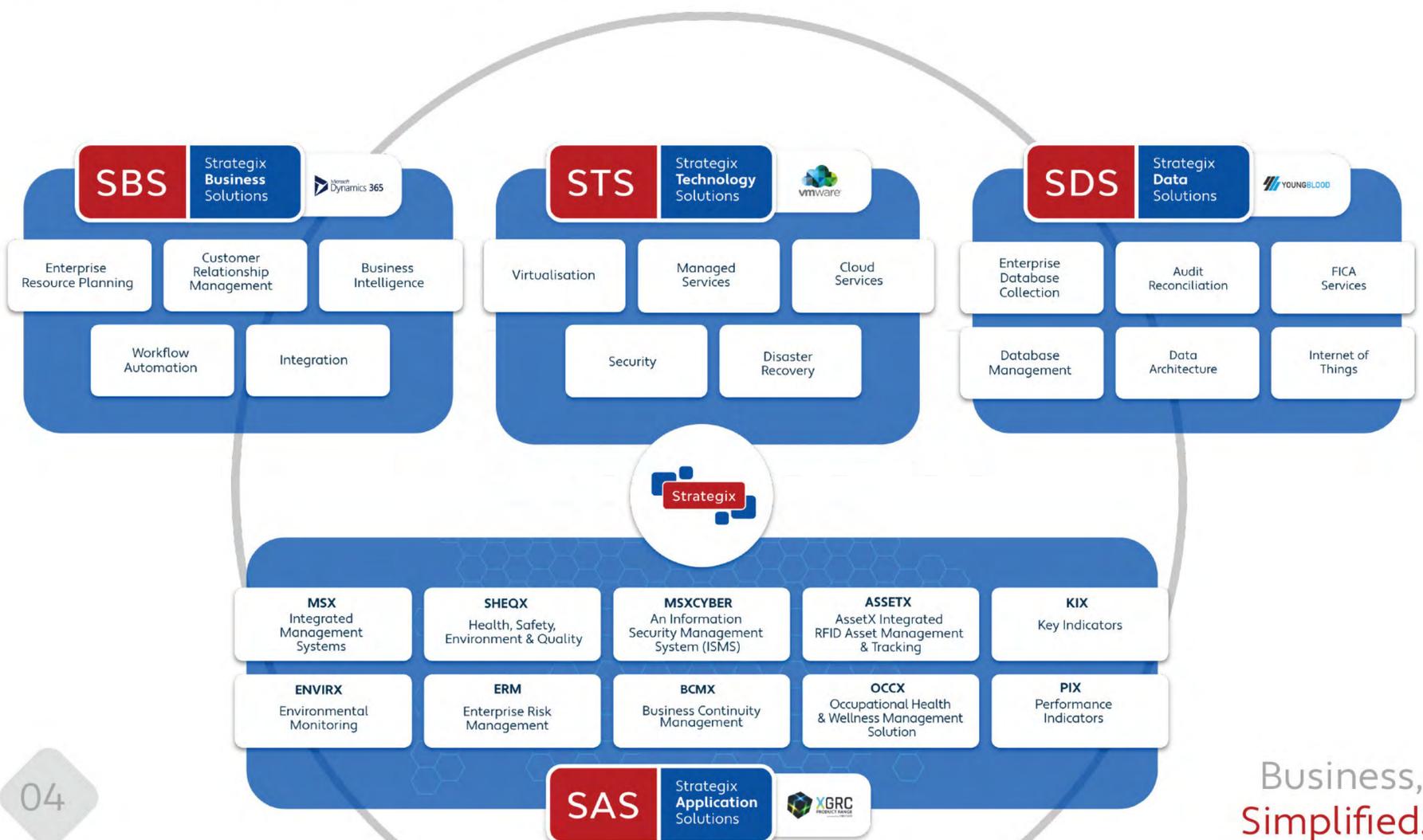


Strategix Group



Strategix Group have been solving business problems for almost two decades. Having implemented business management solutions in 60 countries on 6 continents, we impart extensive industry knowledge and best practise.

Strategix holds an impeccable global project track record in the SME and Enterprise space. We understand, interpret, and translate business requirements into tangible business benefits. Our approach is simple, methodical yet agile when needed as we progress your operational optimisation program and digital transformation journey.



Business,
Simplified.

SBS

Strategix
Business
Solutions

Gold
Microsoft
Partner

Microsoft
Dynamics 365



Transform Operations with Dynamics 365

Our specialised industry solutions are built on Microsoft Azure and Dynamics 365 platforms and tailored to meet specific industry requirements.

We combine the power our product suite with industry-specific functionality and best practices to deliver solutions that meet the unique needs of your industry and your business.



Business Central (ERP)

A suite of enterprise business application functionality within one comprehensive solution.



Robotic Process Automation (RPA)

Imitates human engagement with core systems and applications.



Finance & Operations (ERP)

Make smarter decisions, redesign business processes and become more agile with powerful ERP functionality.



Microsoft Powerapps

Extend system usability with mobile access to improve and simplify data input.



Customer Engagement (CRM)

Organise and automate your sales, marketing, projects, customer service and engagements.



Power BI

Connect all data sources and drill down on information through easily accessible, interactive dashboards.



Office 365

Transform your organisation and enhance the productivity and efficiency of your team.



Microsoft Power Automate

Discover a better way to get things done across your organisation through digital automation.



SBS

**Strategix
Business
Solutions**

Gold
Microsoft
Partner



Solution	Years Experience 1-3	Years Experience 3-10	Years Experience 10 - 20
	Resource Count		
Azure	✔	✔	
ERP - (AX/D365 F&O)	✔	✔	✔
ERP - (NAV/Business Central)	✔	✔	✔
CRM (D365 Customer Engagement)	✔	✔	✔
BI (Power BI & Jet Reports)	✔	✔	✔
Automation (RPA, PowerApps, Power Automate)	✔	✔	✔
Integration	✔	✔	✔
Development		✔	✔
Support	✔	✔	

SAS

Strategix
Application
Solutions

XGRC
PRODUCT RANGE
powered by STRATEGIX



AI

Drive Business Compliance with XGRC Software

Our ISO compliant, XGRC software range covers everything from SHEQ management, occupational health to environmental management and cybersecurity.

Meet all the requirements of your organisation's Governance, Risk Management and Compliance (GRC) strategy with a fully integrated system.

We help you achieve true leadership performance and sustainability.



STS

Stratigix
Technology
Solutions

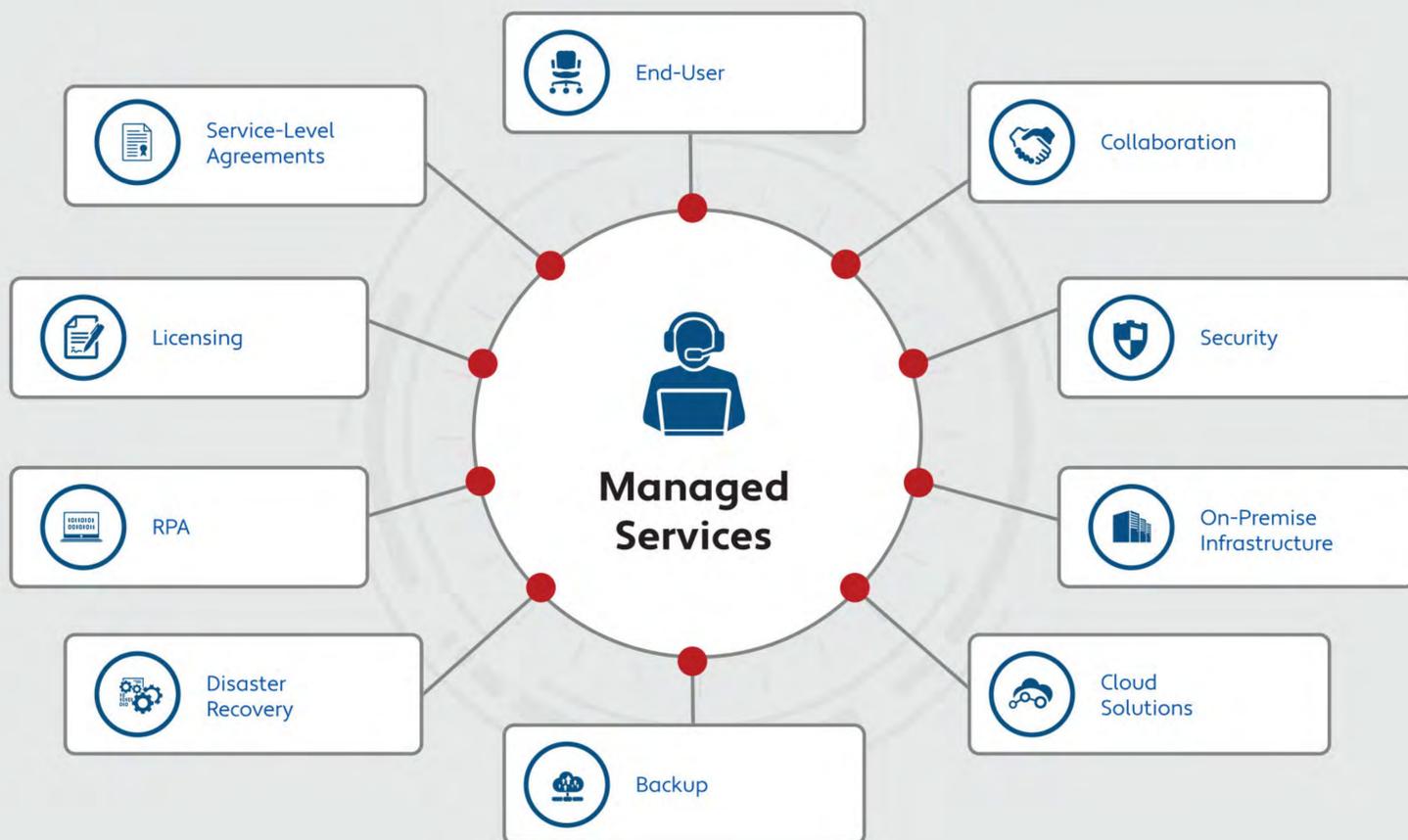


vmware
PARTNER
PREMIER
CLOUD PROVIDER



Accelerate Business with VMware Cloud Technology

Scale your business infrastructure with a highly secure, fast, and flexible cloud - computing model. We leverage high-performance public, private and hybrid clouds – customisable to your requirements.



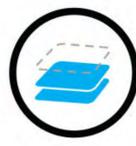
Tiered Managed Service Offerings



Tier One



8x5 Monitoring and Alerting



Tier Two



24x7 Monitoring and Alerting



Health Reporting



Configuration Reporting



Rightsizing Reporting



Remote Support



Tier Three



24x7 Monitoring and Alerting



Health Reporting



Performance Reporting



Network Health Monitoring



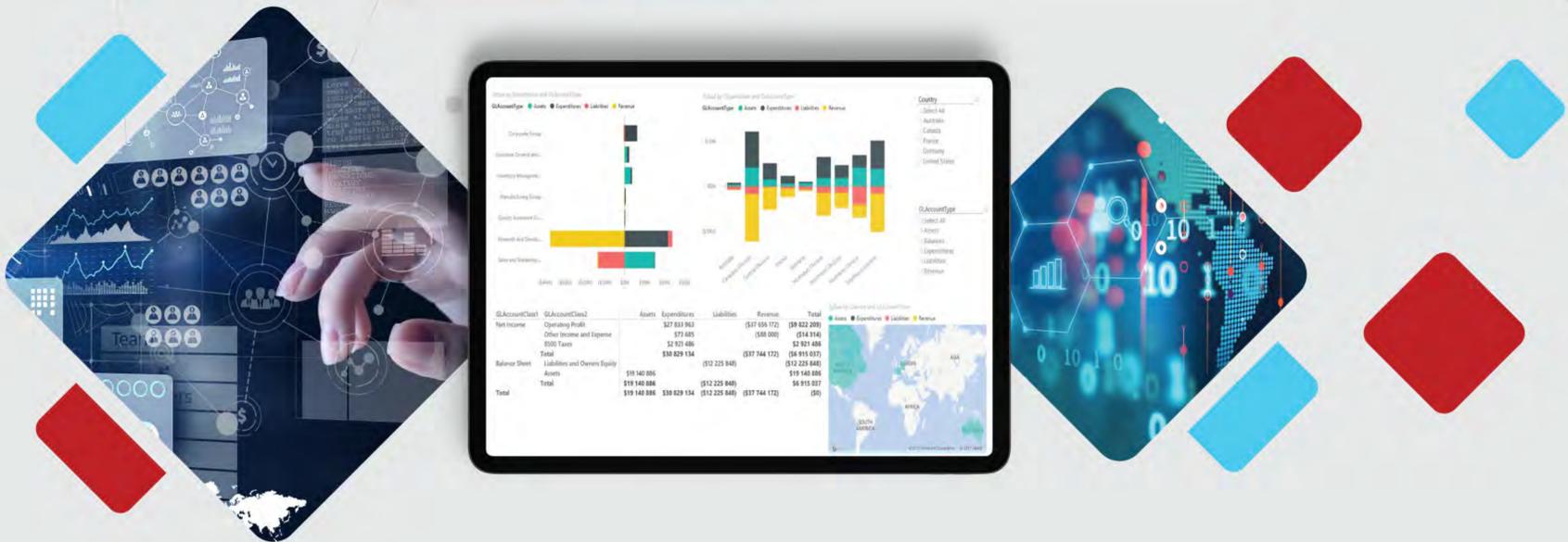
Rightsizing Reporting



Remote Support



4 Hour On-Site Support

SDSStrategix
Data
Solutions**YOUNGBLOOD****CADENCE**
UNIFY
AUTOMATE
COMPLY

Know your Business

Grow your Business

YoungBlood Consultants is a data company.

It is dedicated to the application of technological excellence throughout the data supply/value chain. The business has two portfolios, namely database management and business intelligence.

We have an IOT product, Argus, as well as a remote data capture and dash boarding product, Yeti. Both of these provide practical inexpensive solutions to data collection and process monitoring. Youngblood has been a Microsoft Gold Partner for the last 12 years.



Enterprise Data Collection



Deploy an automated, configurable data integration tool. Liberate yourselves from tedious data collection from multiple sources. Work within a secure, auditable and flexible data governance framework. Excellent stability, productivity and compliance.



Audit Reconciliation



Ensure integrity of audit data and reduce audit costs to a minimum. Solve issues as they arise during the year, and free staff from the six-monthly ordeal. Automate manual activities up to first pass income statement and balance sheet.



FICA

Enrich your client's data from the most up to date sources available. Manage client contact and automate data collection and routing back to your own systems.



Database Management

Solve performance, growth and integration problems invisibly. Sleep soundly, knowing your databases are fast, secure and complete. Freedom from tedious database software housekeeping and optimisation.



Data Architecture

Know where your data comes from, how it flows, where it is stored, and how it supports business activities, administration and analytics. Get a clear roadmap showing stepwise evolution of your data infrastructure that imposes order and compliance on complexity.



Internet of Things

Collect data from any sensor or control system source, anywhere and any time. Get timely alerts when limits are exceeded, and manage your equipment and installations through efficient and simple dashboards.



Meeting Your Industry Requirements



Strategix specialised industry solutions are built on Microsoft Azure and Dynamics 365 platforms and tailored to meet specific industry requirements.

We combine the power of the full Microsoft Azure and Dynamics 365 product suite with industry-specific functionality and best practices to deliver a solution that meets the unique needs of your industry and your business. The value of Strategix has also filtered through to the rest of the Partner community as we are Microsoft's preferred supplier of partner training in Microsoft Azure and Dynamics 365.



Strategix has a team of 60+ highly qualified, predominantly Microsoft, VMware and Veeam focussed consultants. We hold Microsoft certifications across Microsoft Azure and Dynamics 365 and other Microsoft solutions and many other certifications across other technology platforms like VMware and Veeam platforms. We are one of 8 certified VMware Professional Service Organisations (PSO's) in South Africa.

Customer Excellence



Strategix is committed to Client Excellence.

It represents our vision of creating lifelong client relationships and focuses on caring, sharing knowledge, and preparing clients for future success.

At Strategix, we recognise that the foundation of our success lies in our pursuit of client satisfaction. Strategix programmes reflect our commitment to helping team members build enduring, successful partnerships with our clients' solid relationships defined by confidence and trust.

Successful Track Record

By combining our wealth of knowledge and our proven implementation methodology that has been developed to minimize the risks that are inherent when deploying a new solution, we deliver solutions that assists us in building a long-lasting and satisfied client base.

(Strategix has achieved almost 100% customer retention over our 16 years in business).



Customer Footprint

✓ Angola	✓ India	✓ Panama
✓ Australia	✓ Ireland	✓ Papua New Guinea
✓ Austria	✓ Ivory Coast	✓ Puerto Rico
✓ Belize	✓ Kenya	✓ Qatar
✓ Benin	✓ Lebanon	✓ Rwanda
✓ Botswana	✓ Lesotho	✓ Scotland
✓ Bulgaria	✓ Malawi	✓ Senegal
✓ Burkina Faso	✓ Malaysia	✓ Singapore
✓ Central America	✓ Mauritius	✓ South Africa
✓ Colombia	✓ Mexico	✓ Swaziland
✓ Congo	✓ Mozambique	✓ Switzerland
✓ Dubai	✓ Myanmar	✓ Tanzania
✓ England	✓ Namibia	✓ Togo
✓ Estonia	✓ New Zealand	✓ Uganda
✓ Ethiopia	✓ Nigeria	✓ United Kingdom
✓ France	✓ North Ireland	✓ Zambia
✓ Ghana	✓ Norway	✓ Zimbabwe
✓ Guatemala	✓ Pakistan	

Company Demographics

Branch offices in:



SOUTH AFRICA
(Johannesburg)



SOUTH AFRICA
(Cape Town)



UNITED KINGDOM



Licensing Certifications

Strategix is certified to provide and implement solutions based on the unique requirements of your business. We can provide you with licensing costing based on the following criteria – you simply let us know what you require and we will provide the costing for you:



Microsoft Azure Pricing



Microsoft Dynamics Outright licensing purchase for Microsoft Dynamics ERP and CRM



Microsoft Dynamics Subscription pricing for ERP, CRM, SharePoint, Exchange, Mimecast, SQL Server, System Centre and Windows Server



Strategix has our own Cloud Hosting Solution and can provide pricing for your hosting, backup and replication and storage and server Requirements in our Strategix Cloud



Strategix is a Cloud Solution Provider (CSP) providing licensing for Microsoft Azure and Dynamics 365 for Business Central and Operations, Microsoft Azure and Dynamics 365 for CRM (Sales, Customer Service, Field Service, Project Service Automation, Social Engagement), Power BI, Active Directory, Exchange Online, Office 365, Project Online, Skype for Business. Being certified as a CSP provider means that we offer very competitive pricing compared to other vendors.



Strategix can provide pricing on your VMware and as well any other hardware and infrastructure requirements you have.

Partnerships



Sample Customers



Partner with us

We are passionate about our customers and what we do, which is clear in the level of service that we provide. We are in the business of imparting value and tangible benefits, consistently aligning the appropriate solution to digitally transform and improve your operation.

If you want to know more about the solutions we offer, we would love to hear from you. Our friendly and professional team will make sure you are assisted as quickly as possible.



Business, Simplified.

strategix.co.za

Telephone : SA +27 87 802 0179 | UK +44 161 706 1345

E-mail: info@strategix.co.za | info@xgrcsoftware.com | info@strategix.uk

Website: www.strategix.co.za | https://xgrcsoftware.com/ | www.strategix.uk

JOHANNESBURG

First Floor, York House, Tybalt Place,
Waterfall Park, Bekker Rd,
Midrand, 1685

CAPE TOWN

First Floor, Willowbridge Centre,
Carl Cronje Dr, Bellville Park,
Cape Town, 7530

UNITED KINGDOM

Bank House, 81 St Judes Road,
Englefield Green, TW20 0DF,
Surrey, United Kingdom